

MOU/ Expression of Interest

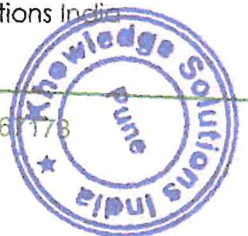
1. This Memorandum of Understanding is being executed on 12th Sep 2019 between **M/s Knowledge Solutions India/A Microsoft-AEP (Authorized Education Partner)** having its registered office at 2nd Floor Ghyanshyam Park Housing Society, Dhole Patil Road, Pune 411001 and represented by Mr. Sandeep Giyyan JJeethani (Director Operations) hence for purpose of MOU known as 'Delivery Partner' and Yenepoya Institute of Arts, Science, Commerce & Management represented by Dr. Parvadhavardhini Gopalakrishnan (Principal), hence for purpose of MOU known as 'Resource partner / College'.
2. Delivery Partner would be offering International Certifications to the interested students from different vendors @ academic discounted price and those students who voluntarily pay the exam fees would be getting bundled training free of cost mapped to the certifications.
3. This contract in no way creates any financial binding nor does it imply that 'resource partner / College' has committed to provide any fixed number of student's registrations per year for the certification exams /bundled workshops, the only commitment from their end is to provide platform to address students / seminar to educate and motivate them about the various certifications and subsequent permission for registering the students who are voluntarily interested in the same in online/offline mode.
4. As part of the special offering all exam vouchers provided to the students for certifications would have a **second attempt bundled** in case the student fails to clear the same in first attempt in Rs. 399/- + GST
5. Delivery Partner would bundle a '**free of charge**' faculty development Program as per the availability of the Trainer/Industry Expert once a year for the faculty members of the **resource partner / College**.
6. **Delivery partner would also sponsor certification vouchers for the faculty member's equivalent to 10% of the total students enrolled in one academic year.**
7. Students would be registering directly for the certification exam by making payment to the SPOC appointed by the **resource partner / College** or with M/s (Knowledge Solutions India) either online or offline. Proper receipts would be issued for the same. In case if only the **resource partner / College** collects the payments, the same would have to be transferred to **delivery partner** max within 7 days, as exam vouchers can only be registered once payment is made. Students would be receiving a conformation mail of their voucher being booked and entitlement to free training/workshop, once they register either online or offline.


PRINCIPAL
For Resource partner / College
Yenepoya Institute of Arts, Science,
Commerce & Management
Yenepoya Complex, Balmatta, Mangalore,
Balmatta, Mangaluru-575002
Mail : yiascm@yenepoya.edu.in / offyiascm@yenepoya.edu.in

ATTESTED


Dr.Gangadhara Somayaji K.S.
Registrar
Yenepoya(Deemed to be University)
University Road, Derakatte,
Mangalore, 575 018, Karnataka


For Knowledge Solutions India



Tel : 0824 2212382 / 4261178
website : www.yiascm.in

8. Earlier the MOU will be signed on name of ATS Learning Solutions/ KSI, from June 2019 onwards for all Maharashtra region the payment is made in favor of Knowledge Solution India and all the MOU's will be signed on same name.
9. The fee charged is against Microsoft /other vendor Certification exam and all other services like training are complimentary / bundled free and cannot be linked anywhere with the release of payment to **delivery partner** (incase if the certification fees is collected by **resource partner / College**).
10. Student would be receiving their **transcript and certificates** for the exam directly in their account in e-format, from the specific vendor like Microsoft /Oracle/Certiport etc. post successfully clearing the exam.
11. Resource partner / College would provide necessary infrastructure within college, like labs with Computers, LCD Projector's, internet etc. for the execution of the **free training** and conducting the **Certification Exam**.
12. Resource partner / College would allocate time slot either on weekends/holidays /regular slot for min 6-8hrs or as per mutual consent with delivery partner for execution of FREE training in their campus.
13. The duration of the training may increase as per the level of participants and shall not be linked with the release of payments.
14. The tenure of the contract would be for a period of three years i.e. from **12th Sep 2019 to 11th Sep 2022**, same cannot be terminated for min period of one year from the date of signing of the MOU.
15. Prices of the certification are subject to yearly review and revision as per the policy of the Certification vendor and other state and govt taxes as and when applicable by the Govt of India. However, a proper communication would be provided, whenever there is impact on the same.
16. "**Resource partner / College**" cannot hire or take services from any current full time /part time, ex- employee of the Delivery Partner either directly or indirectly for any fulltime or part time assignment for minimum period of one year from the date of expiry of contract.
17. "**Resource partner / College**" must follow from time to time rules/regulation & operational protocols laid down by Microsoft/Certiport other international vendors for their respective certification.



For Resource partner / College

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18. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Pune.
19. This **clause** is intended to be legally binding and the parties agree and acknowledge that both the terms of this **MOU** and the discussions relating to the collaborative activity are **confidential** and neither party will disclose them without the prior written consent of the other party.
20. **Resource partner / College** would issue a letter of completion upon successful completion of the certification and bundled training program.
21. Minimum batch size to run a free training/workshop bundled with Certification will be 50 students however in case the numbers are very less than the decision on the same would be as per mutual consent.
22. Cost for the Certification is Rs. 3696/- + GST however students will get the additional discount and they have to pay fees Rs. 2880/- + GST.

23. Cost of certification Exam after discount bundled with free workshop

Sr. No	Certification mapped free Workshop	Certification Exam Cost after discount	Program Duration
1	Machine Learning & AI using Python Microsoft MTA exam 98-381	2880/- + 18% GST Students will get 2 nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1 st attempt	26 to 30 hrs
2	Data Science Using Python Microsoft MTA exam 98-81	2880/- + 18% GST Students will get 2 nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1 st attempt	26 to 30 hrs

Ravi

PRINCIPAL

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[Signature]
Dr.Gangadhara Somayaji K.S.
Registrar
Yenepoya(Deemed to be University)
University Road, Deralakatte
Mangalore- 575 018, Karnataka

Sandhya Zethani

Knowledge Solutions India
Pune

3	Python using Django Microsoft MTA exam 98-381	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs
4	Cross Platform Mobile App. Dev Mapped to Microsoft MTA exam 98-382	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs
5	Security Mapped to Microsoft MTA exam 98-367	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs
6	IOT Mapped with Microsoft MTA exam 98-381	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs
7	ROBOTICS Mapped to Microsoft MTA exam 98-382	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs
8	Business Analytics using Advance excel Mapped to Microsoft MTA exam 77-420	2880/- + 18% GST Students will get 2nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1st attempt	26 to 30 hrs


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9	Advanced Excel ✓ Mapped to Microsoft MTA exam 77-420	2880/- + 18% GST Students will get 2 nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1 st attempt	26 to 30 hrs
10	Digital Marketing Mapped to Google Awards & Microsoft MTA 98-375	2880/- + 18% GST Students will get 2 nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1 st attempt	26 to 30 hrs
11	Autodesk / Revit Mapped to Autodesk / revit certification	2880/- + 18% GST Students will get 2 nd attempt sponsored @Rs/ 399/- + GST from us incase if they fail in 1 st attempt	26 to 30 hrs

For Resource partner / College

Dr. Parvadhavardhini Gopalakrishnan
(Principal)

Authorized Signatory

PRINCIPAL
Yenepoya Institute of Arts, Science,
Commerce & Management
Balmatta, Mangaluru-575002

Date: 12th Sep 2019
Witness
Kevin Joy D'Souza

Signature

Date: 12th Sep 2019

For Knowledge Solutions India

Mr. Sandeep Giyyan J Jethani
(Director Operations)
Authorized Signatory

Date: 12th Sep 2019

Witness

Raj Kumar Bhunia

Signature:

Date 12th Sep 2019

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